## Case Study



## Mikro + Repro AG relies on inserting solution from Kern AG

## Short description

## Customer

Mikro + Repro AG, Dättwil

## Business

Document solutions

## Country

Switzerland

## Implementation period

Autumn 2020

## Product / solution

Kern 2600

## Technical advantages

- Fast processing time
- Stability
- Good support


## Company description

Until the management buy-out in 1992, today's Mikro + Repro AG was a subsidiary of ABB Schweiz AG and was responsible for duplication, printing and microfilm as a central service division.
Today, Mikro + Repro AG is an independent company and supports its customers with comprehensive services for analogue and digital media. 35 dedicated employees guarantee full service from a single source.

## Situation / Challenge

- Mikro + Repro AG previously operated a production line with a Kern 1600 inserting machine.
- Mikro + Repro AG can now further expand its capacities based on the existing know-how of its employees in the field of transactional printing.


## Solution

- Installation of a K2600 system in addition to an existing Kern 1600
- At the beginning of December 2020, a second production line went into operation at the Baden-Dättwil site with the additional Kern 2600 inserting system, expanding processing capacity to around 25,000 envelopes per hour.


## Future

Expansion of the customer base in Switzerland for medium-sized and large companies

## Cooperation

- The Kern company works closely with its customers and understands their needs very well. As a result of this close collaboration, the best solution for further expansion was actively sought together.
- Professional approach to planning, installation and training for the installation of the new inserter.
- Very reliable, fast service network within Switzerland, so that production downtimes can be prevented.


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